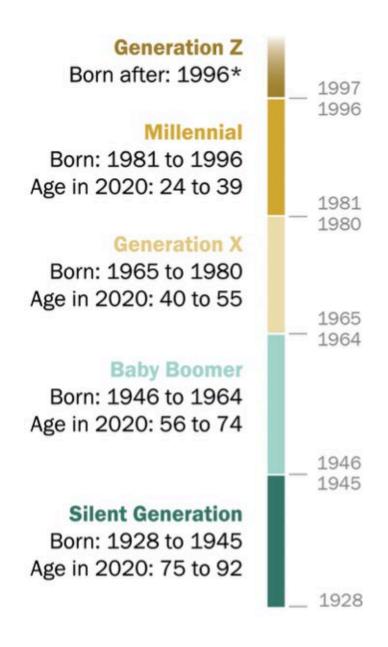


The generations defined



- *No chronological endpoint has been set for this group.
- "On the Cusp of Adulthood and Facing an Uncertain Future: What We Know About Generation Z So Far"

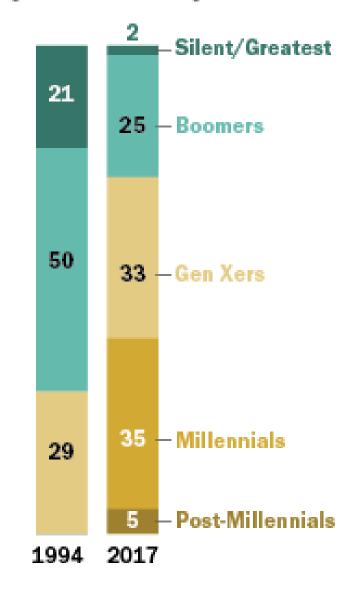
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Labor Force Composition by Generation

Note: Labor force includes those ages 16 and older who are working or looking for work. Annual averages shown. Source: Pew Research Center analysis of monthly 1994 and 2017 Current Population Survey (IPUMS).

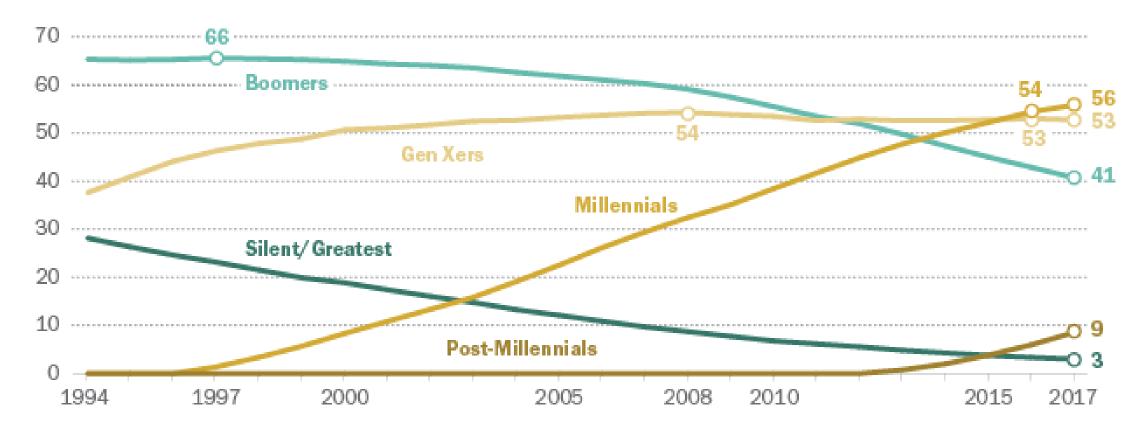
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% of the U.S. labor force



Millennials became the largest generation in the labor force in 2016

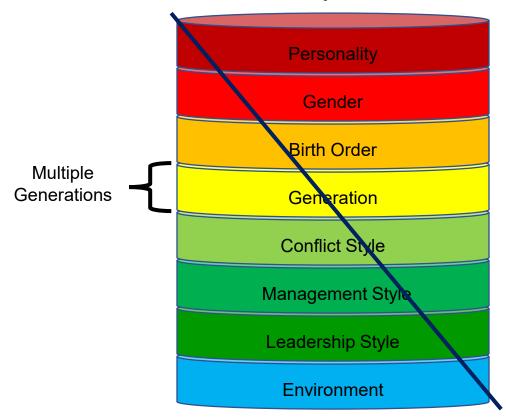
U.S. labor force, in millions



Note: Labor force includes those ages 16 and older who are working or looking for work. Annual averages shown. Source: Pew Research Center analysis of monthly 1994-2017 Current Population Survey (IPUMS).

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We are complicated!



Silent/Traditionalists 1928-1945



Great Depression Dust Bowl Out of work, out of money, out of food **Social Security** Urbanization WWII/Korean War "Work hard today for a" "A penny saved is a....."

- Sacrifice
- Experience
- Common Dedication and loyalty
 - Productivity
 - Patriotism
 - History

Silent/ traditionalists Generation

- Learned right from wrong, manners, courtesy and "proper" behavior from family members who, for the most part, modeled what they taught.
- Put your nose to the grindstone
 - Work ethic
 - Productivity

Baby Boomers 1946-1964



"Have you given much thought to what kind of job you want after you retire?"

- US World Power
- Factories mass producing new cars and appliances
- Suburbia
- Civil Rights Movement
- Vietnam War
- Television
- Peace, love and Rock n Roll









- Optimism
- Fairness
- Recognition
- Achievement
- Personal Gratification
- Personal Growth
- High Divorce Rate
- "If we can put a man on the moon..."

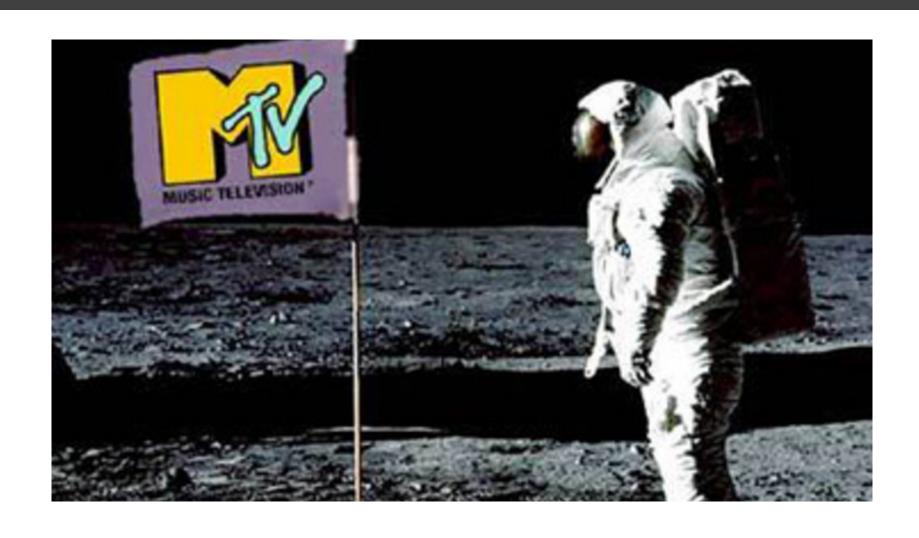
TV Shows







Generation X 1965-1981





- Latch key kids You're on your own
- Strangers are unsafe
- Played alone
- MTV Generation
- AIDS be careful when entering a relationship
- Leadership? What leadership?
 - Gov't, business, religion told you how the world is – but they lied!
- Economic crisis of 80's and 90's
- Nuclear war





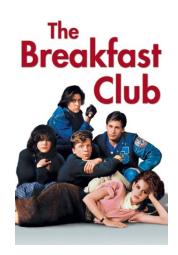






TV Shows & Movies

- Reality TV
- Survivor
- Friends
- Seinfeld
- Halloween
- Friday the 13th
- Breakfast Club



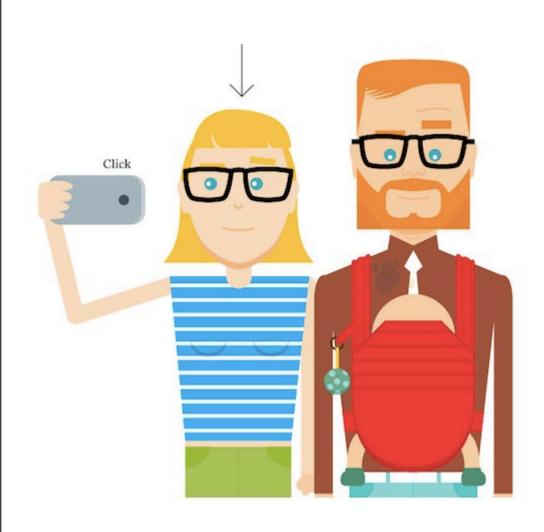




- Independence
- Competence
- Self-Preservation
- Flexibility
- Skepticism
- Work Life Balance



Millennials 1982-2002





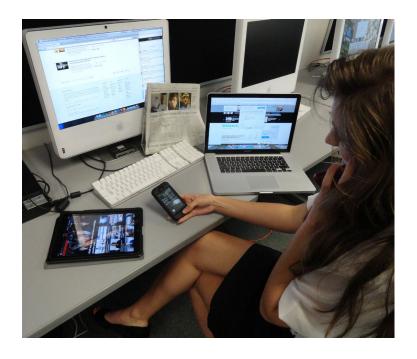


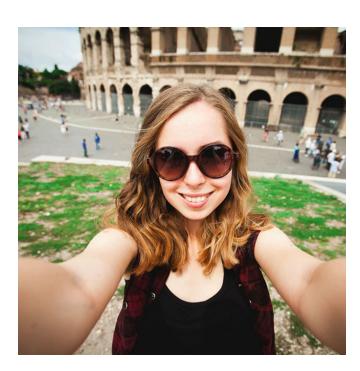
twitter

• 9/11 Tragedy/Katrina/Tsunami/Columbine

- Internet
- Social Media
- Helicopter Parents
- Economic Prosperity of the '90s/2008 Recession
- High cost of living/low wages
- Push for college



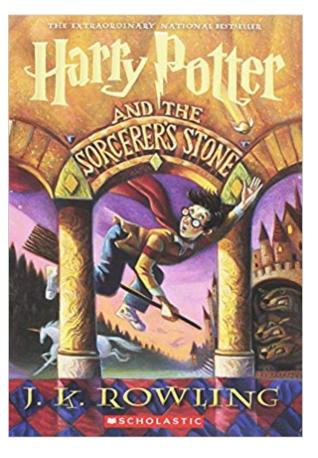
















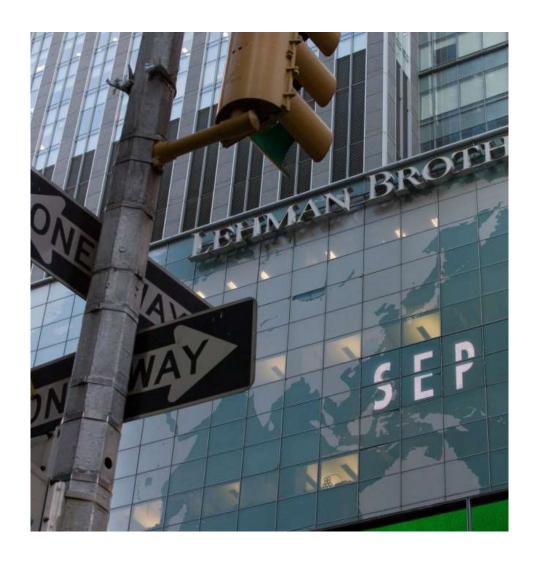
- Follow passion
- Multi-tasking
- Collaboration
- Achievement
- Networking
- Tolerance
- Work-life balance





Post-Millenial/Gen Z/iGen 1996-2012

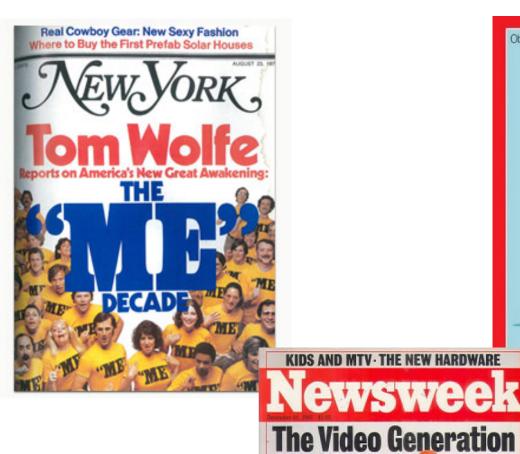
- 2008 Recession financial hardship at home
- Global conflict
- iPhone (launched in 2007)
- Safety always
 - 9/11
 - School shootings
- Always using media
- Majority non-white



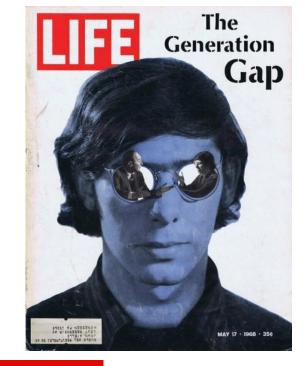
- Discuss and engage
- Socialize less
- More pessimistic
- More traditional values of success, money, education
- Equality non-negotiable
- Entrepreneurial
- Motivated by passion
- Safety
- "Contentious and hardworking"

Still young, but important

- Largest generation at 90 million strong
- Still developing its characteristics
- Even more digital native than millennials
- Knowledge of economic hardship









Thank you!

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